## Skills typically developed at Sussex

COGNITIVE	ORGANISING	SOCIAL & GROUP	COMMUNICATION	CREATIVE	CHANGE	SELF-MANAGING
Competence and Collecting, selecting and ordering data  Making Effective use of information  Observing and recording  Applying judgement and discrimination  Evaluating data, values issues  Interpreting data, values,	Fime structuring and management Setting/achieving goals Thoroughness and attention to detail Effective decision making thers Motivating others Leading Planning Political awareness Contracting	Encouraging, monitoring and criticising  Networking  Effectiveness in group interaction  Working cooperatively and constructively  Participating in teamwork  Sharing responsibilities  Willingness to learn from others  Assessing and evaluating others	Technical presentation  Expressing ideas, feelings, opinions, judgements  Presenting information in effective written form appropriate to the purpose and reader  Editing  Communicating orally, in small or large groups  Giving and receiving feedback  Active listening  Questioning  Reflecting	Formulating hypotheses  Demonstrating capacity for invention  Establishing likenesses among things apparently unlike  Extrapolating from the known to the unknown  Capacity for vision  Ability to think laterally  Use of metaphors and analogies	Responding effectively to change  Adapting concepts, skills and material to new situations  Adjusting to individual differences and to changing group characteristics and reactions  Recognising need for change  Coping with the unexpected	Self-awareness Responsibly planning own work Operating independently Developing self-esteem Developing self-confidence Coping with and managing stress Being assertive Identifying personal potential and routes to achieving it Managing personal/profession al boundaries

COGNITIVE	ORGANISING	SOCIAL & GROUP	COMMUNICATION	CREATIVE	CHANGE	SELF-MANAGING
Identifying and solving problems  Synthesising and integrating disparate elements  Formulating and testing hypotheses  Evaluating evidence  Precising  Summarising  Assessing  Diagnosing  Memorising and recalling data	Initiating Delegating	Recognising, accepting, allowing for differences  Dealing with conflict, negativity, apathy, passivity  Handling controversy  Explaining, persuading, negotiating, influencing  Constructive disagreement — confrontation, resolution  Openness  Creating alliances  Identifying patrons/sponsors  Mentoring	Clarifying  Non-verbal communication  Clarity of expression  Fluency  Being articulate  Foreign language competence	Suspending judgement  Building on others ideas  Being proactive	Showing capacity to improvise  Dealing with ambiguity  Role adaptability  Transfer and application of ideas and concepts	Self-evaluation and assessment  Elimination of prejudice and stereotypes