

## Careers in... Business & Finance



**Jessica Bowry**  
**Marketing Coordinator, John Wiley and Sons**  
**International Marketing, 2014**

Jessica is Marketing Coordinator within the Education Services Division at John Wiley and Sons Inc. publishing company, which is based in Chichester. She is responsible for supporting Brand Managers across the delivery of digital, direct response communications and content strategies for University partners and degree programmes.

She joined Wiley in September 2015 as Market Development Coordinator and transferred into Education Services in February 2016. Jessica has more than five years' experience of working in corporate hospitality and has sound expertise in digital research and communications strategy.

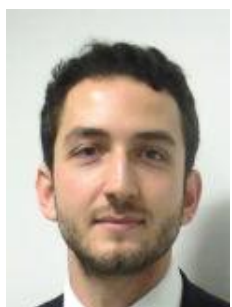
Prior to joining Wiley, Jessica also worked in the Development and Alumni Relations Office at the University of Sussex, where she was specifically tasked with raising the profile of alumni within BMEc and SPRU.



**Vikram Kant**  
**Senior Manager, PwC**  
**BEng Electronics Engineering and Computer Science, 2005**  
**MSc Technology and Innovation Management, 2007**

Vikram is a Senior Manager at PwC, the professional services firm. He has over 7 years of experience working across the South East on a wide portfolio of clients from FTSE 100 listed groups to private equity and owner managed businesses which include a number of high profile clients in industries ranging from financial services, retail, construction, food and travel.

Vikram started his career as an engineering trainee at Bournemouth Aviation in 2005 after graduating from Sussex. He came back to Sussex in 2006 to complete a postgraduate degree, before joining PwC in 2008.



**Khalil Kasparis**  
**Client Advisor, UBS Wealth Management**  
**Business Management and Global Economics, 2010**

Khalil joined Kleinwort Benson as an Assistant Private Banker within the Private Wealth Management division in May 2012. Previously he worked at Santander UK as a Personal Banker where he was responsible for client sales, client service, as well as the savings and investment liability of the branch.

Khalil holds the CFAUK Investment Management, CISI Securities, CISI Investment, Risk and Taxation certificates and once represented Great Britain as an international tennis player.

Khalil has been a Client Advisor at UBS Wealth Management since June 2015, where his main responsibility is to look after the financial affairs of high net worth individuals.



**Hilary Oliver**  
**Head of Performance & Reward, HSBC**  
**Music, 1982**

Hilary Oliver is Head of Performance & Reward for the Retail Banking and Wealth Management and Commercial Banking businesses at HSBC and a governor at Trinity Laban Conservatoire of Music and Dance, where she chairs the HR & Remuneration

Committee.

Before joining HSBC, Hilary held positions as Director of Group Reward & Employee Relations for Prudential plc and Group Reward Director at Aviva plc. Hilary spent the early part of her career with EY where more latterly she specialised in executive compensation and the HR aspects of corporate activity (HR Director for Aviva Investors) as well as managing the Performance & Reward business.

On graduating from Sussex with a BA and City University with a MA in Music she became a qualified company secretary and worked in corporate tax at Ernst and Young.

**Alan Wyatt**  
**Manager, Trading and Marketing, Crude Oil and Gas Liquids, Sonangol Ltd**  
**Economics 1977**

On graduation from Sussex with an Economics and German degree, Alan joined a UK-based shipping company. He then moved to a new venture. This became the world leader in the shipping and trading of refrigerated liquid gas and included building a wholesale business in Holland and Germany.

At 30 Alan started and ran Neste Gas, a global energy trading company financed by the Finnish Government Oil Company, and ran it for ten years. In 1998 he moved to the Natural Gas & Power industry which was just opening to competition.

He worked in Senior Executive roles leading mergers and takeovers in Spain, Germany and Holland for Texas Utilities and Centrica (British Gas). Alan returned to energy trading as a manager for private interests including the Louis Dreyfus Family in Switzerland. Finally in 2010 he became an advisor and then manager for Sonangol, the Angolan Government, Oil and Gas business where he works today.

## Further Resources for Careers in Business & Finance

There is a comprehensive list of useful links on the Careers and Employability Centre website which you can find under [www.sussex.ac.uk/careers/careerchoices/researchingcareers](http://www.sussex.ac.uk/careers/careerchoices/researchingcareers). You can then look under the particular area that interests you the most.

### Specialist Sector Guides

- [guides.careers.sussex.ac.uk/accountancy](http://guides.careers.sussex.ac.uk/accountancy) – Accountancy and Finance
- [guides.careers.sussex.ac.uk/insurance](http://guides.careers.sussex.ac.uk/insurance) – Actuarial and Insurance
- [guides.careers.sussex.ac.uk/banking](http://guides.careers.sussex.ac.uk/banking) – Banking and Investment
- [viewer.zmags.com/publication/edf9d4ea#/edf9d4ea/1](http://viewer.zmags.com/publication/edf9d4ea#/edf9d4ea/1) – Overview of City and Finance from Target Jobs
- [guides.careers.sussex.ac.uk/hr](http://guides.careers.sussex.ac.uk/hr) – Management Consultancy and HR
- [guides.careers.sussex.ac.uk/retail](http://guides.careers.sussex.ac.uk/retail) – Sales and Retail
- [guides.careers.sussex.ac.uk/enterprise](http://guides.careers.sussex.ac.uk/enterprise) – Entrepreneurship/Self Employment



**Sussex Alumni Network**

Bringing together current students and alumni for knowledge sharing and networking.

### Follow up session and other events

Come along to **'Getting into Business & Finance'** on Tuesday 15 March, 12 – 1pm in the Careers and Employability Centre, The Library.

See our full list of events this term at: [www.sussex.ac.uk/careers/events](http://www.sussex.ac.uk/careers/events).

### Careers Advice

We have a range of careers advice appointments available throughout the week, including application reviews, CV feedback, interview preparation and careers exploration.

Book an appointment online through CareerHub. See full details on our homepage below.

**[www.sussex.ac.uk/careers](http://www.sussex.ac.uk/careers)**

**Please note photographers are here today. If you don't wish to be photographed please tell us.**

YOUR FUTURE STARTS HERE

# Make it happen!

22 February – 4 March 2016

## Careers in... events still to come:

Thursday 3 March

**Careers in...Business and Finance**

Plus, many other workshops and employer events.

**Full details and sign up** at [www.sussex.ac.uk/careers/makeithappen](http://www.sussex.ac.uk/careers/makeithappen)

*Make it happen! Careers in.. events are brought to you by:*

### THE DEVELOPMENT AND ALUMNI RELATIONS OFFICE

The Sussex Alumni Network comprises 150,000 former students and is managed by the Development and Alumni Relations Office (DARO), who would like to thank all the 'Careers in...' speakers for generously giving their time to come and talk at these events.

[www.sussex.ac.uk/alumni](http://www.sussex.ac.uk/alumni)

Broaden your network today by adding University of Sussex to your LinkedIn profile and joining the featured Alumni Network group.

Hundreds more alumni volunteers offering careers advice can be found via the Careers and Employability Centre's Alumni Careers Network: [www.sussex.ac.uk/careers/sussexplus/alumni](http://www.sussex.ac.uk/careers/sussexplus/alumni)

### THE CAREERS AND EMPLOYABILITY CENTRE

The Careers and Employability Centre is here to help you explore your options and build your skills and experience. We advertise jobs, offer careers advice, have a full programme of events each term and much more.

Careers and Employability Centre  
The Library, University of Sussex  
Falmer, Brighton BN1 9QL

T 01273 678429

E [careers@sussex.ac.uk](mailto:careers@sussex.ac.uk)

[www.sussex.ac.uk/careers](http://www.sussex.ac.uk/careers)

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twitter: @SussexUniCareers

Linkedin - search for Sussex Careers

