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Explaining Sociotechnical Transitions: A Critical Realist Perspective

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Explaining sociotechnical transitions:

A critical realist perspective

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Abstract

This paper examines whether the core assumptions underlying the so-called multilevel perspective on sociotechnical transitions (MLP) stand up to scrutiny. The paper clarifies the explicit and implicit assumptions within the MLP about the nature of reality (ontology), the status of claims about that reality (epistemology), and the appropriate choice of research methods, and assesses the consistency of these with the philosophical tradition of critical realism. The paper highlights a number of weaknesses of the MLP, including: the ambiguous distinction between systems and regimes; the problematic conception of social structure; the use of theory as a heuristic device rather than causal explanation; the ambition to develop an extremely versatile framework rather than testing competing explanations; the tendency to incorporate an increasing number of theoretical ideas, while at the same time paying insufficient attention to the necessity or contingency of particular mechanisms; the reliance upon single, historical case studies with little use of comparative methods; and the rejection of potentially useful methodologies such as agent-based modelling. However, the paper concludes that there is sufficient ambiguity and flexibility in the MLP to accommodate changes to the underpinning assumptions as well as the use of a broader range of research methods.

Keywords

Multilevel perspective; Critical realism; Emergence; Process theory

1. Introduction

Research in innovation studies is increasingly focused on the challenge of sustainability - and in particular, the threat posed by climate change. Given the scale of this challenge, it is clear that an effective response will require more than developing and adopting cleaner technologies. Instead, major changes will be required in multiple aspects of the energy, transport, food and other systems that form the basis of industrialised societies. Innovation research has therefore focused increasingly upon how these systems function and how they may undergo far-reaching change [1]. The growing literature on these so-called 'sociotechnical transitions' has a range of antecedents and takes a variety of forms, but has increasingly coalesced around a particular theoretical framework: the so-called *multilevel perspective on sociotechnical transitions* (MLP) [2].

The MLP seeks to explain highly complex, non-linear processes that unfold over many decades, involve multiple social and physical entities, have unclear boundaries in space and time and lead to uncertain and contingent outcomes. It seeks to track changes in complex systems at various levels and along several dimensions, and to explain those changes as the result of the alignment and mutual reinforcement of a variety of processes operating at both the micro and macro levels. To identify those processes, the MLP draws upon a large and growing range of social scientific theories, several of which employ different and potentially incompatible foundational assumptions (e.g. evolutionary economics and social constructionism). This theoretical development informs and is informed by a series of qualitative, historical case studies that typically focus upon single rather than comparative cases and rely primarily upon secondary data [e.g. 2,3].

Since its inception in the early 2000s, the MLP has proved enormously successful, attracting interest from researchers from a wide range of disciplines and stimulating a wealth of theoretical developments and empirical applications.¹ The policy implications of this work have proved more difficult to communicate, but initial success in the Netherlands [4] has been followed by broader interest, including from the OECD [5,6].

Given this range of activity, it is increasingly difficult to keep track of developments and to assess the contribution that the MLP has made. In this context, this paper seeks to take a step back. Instead of applying the MLP to new empirical topics or 'enriching' it with new theoretical ideas, the paper investigates whether the core assumptions of the MLP stand up to close scrutiny. This involves clarifying the explicit or implicit assumptions within the MLP about the nature of reality (ontology) and the status of knowledge claims about that reality (epistemology), together with the corresponding recommendations about methodology. These assumptions are insufficiently discussed by practitioners or users of MLP-based research (or in innovation studies more generally), and deserve more consideration.

To achieve this, the paper introduces a particular philosophy of science, known as critical realism [7,8]. Although widely used within the social sciences, critical realism has yet to influence innovation studies. In crude terms, critical realism seeks to bridge some long-standing divisions within the social sciences - such as between positivism and interpretivism. More technically, critical realism combines an 'ontological realism' (the claim that phenomena exist independently of our knowledge of them) with

¹ Indicators of this interest include the establishment of an academic journal (*Environmental Innovation and Societal Transitions*) and research network (*Sustainability Transitions Research Network*) that prominently feature MLP-based research.

‘epistemological relativism’ (the claim that human knowledge is socially produced, historically transient and fallible) and ‘judgemental rationalism’ (the claim that there are rational grounds for preferring some explanations over others). [7]. The paper argues that critical realism can clarify some of the strengths and weaknesses of MLP-based research, including the coherence of claims about the nature of sociotechnical systems and the validity of causal explanations of sociotechnical transitions. To do this, the paper identifies some synergies and conflicts between the foundational assumptions of the MLP and those of critical realism, together with some limitations of MLP research methods. The tensions between the MLP and critical realism are important, but the paper suggests that the ambiguity and flexibility of the MLP allows room for reconciliation.

The paper is structured as follows. Section 2 provides an overview of the MLP, illustrating its basic insights with the help of a practical example and summarising its three core analytical concepts - niche, regime and landscape. Section 3 provides a brief introduction to critical realism, highlighting core ideas such as the concept of emergence. Section 4 identifies the implicit ontology of the MLP and indicates a number of important difficulties, including the vagueness of the concept of a sociotechnical system, the persistent ambiguity between systems and regimes and the apparent reliance upon a theory of social structure (structuration) that effectively conflates structure and agency and equates the former with social practices. Section 5 does the same for epistemology and methodology, highlighting tensions between the use of MLP as a heuristic device and as a causal explanation, the lack of attention to the necessity or contingency of different causal mechanisms and the limitations of ‘process theory’ as a model for MLP-based research. Both sections also indicate how the MLP could be modified to address some of these limitations. Section 6 concludes.

2. Sociotechnical systems and transitions

The MLP begins with the observation that ‘societal functions’, such as personal transport, electronic communication, water supply and housing are provided by a cluster of social and technical entities that are collectively termed a *sociotechnical system* [2]. Relevant entities include technologies, firms, supply chains, infrastructures, markets and regulations. Sociotechnical systems develop over many decades, and the alignment and co-evolution of the different entities leads to mutual dependence and resistance to change [2,9,10]. *Sociotechnical transitions* are defined as major transformations in these systems. These typically involve major changes in the technologies that form the core of the system, but they also – and necessarily - involve interlinked changes in many other parts of the system.

To make these ideas more concrete, take the example of the car-based transport system providing the societal function of personal mobility [10,11]. This system is centred on an individual artefact - the car- but this artefact is linked to and dependent upon multiple social and technical entities at a variety of levels. These include, but are not confined to: the global car industry and its many associated supply chains; the car maintenance and distribution network; the global oil industry and the associated infrastructure of oil wells, refineries, pipelines and fuel stations; the road infrastructure and associated industries; the patterns of land use that have developed around that infrastructure, including amenities and workplaces that are only accessible by car; the multiple institutions, regulations and policies associated with the production and use of cars; the engineering skills and knowledge built up over decades in a variety of domains; the technical associations, interest groups and other organisations that are active in these domains; the daily travel routines, behaviour and expectations of millions of car owners; and the symbolism and cultural norms that have become associated with

car-based mobility ('car culture') [12]. These different entities and practices coevolve and act together to shape the level and pattern of personal mobility, as well as the environmental impacts of that mobility [11].

While individual entities within the car-based transport system are constantly undergoing incremental change, a transition to a more sustainable transport system is likely to require multiple entities to undergo more radical change - such as the substitution of internal combustion engines by battery-electric motors, the replacement of petroleum infrastructures with electrical charging infrastructures, the development of industries and supply chains for batteries and other technologies (along with the decline of existing industries and supply chains), the integration of the transport system with smart electrical grids that may use electric vehicles for electricity storage, the development of new knowledge and skills within each of these areas and the adjustment of users to vehicles that perform differently, are recharged differently, have a shorter range and are potentially self-driving [10]. Hence, an improved understanding of how such transitions have occurred in the past could potentially inform efforts to transform existing systems in more sustainable directions [13-17].

Geels [18-20] and other authors [12,21-23] have described how sociotechnical systems evolve and become established, how they encourage incremental change along predictable trajectories and how their stability can obstruct more radical change. Sociotechnical systems frequently rest upon core technologies such as the internal combustion engine whose early evolution involves considerable uncertainty. Historical experience suggests that (contrary to the predictions of orthodox economics) apparently inferior technologies can become dominant when they obtain an early advantage that allows them to benefit from various positive feedback mechanisms - such as scale economies that reduce costs, lower prices and encourage increased demand; learning economies that improve product performance, increase product attractiveness and further reduce costs; and network economies that enhance value through the development of complementary goods and services [12,24-26]. As core technologies diffuse, other factors come in to play to reinforce their dominant position, such as: investments in supporting infrastructure (e.g. roads, pipelines, garages); increased knowledge and capabilities in relevant areas (e.g. motor engineering); the growing economic and political power of relevant groups (e.g. the car industry); the establishment of supportive organisations and institutional frameworks (e.g. professional institutions, labour unions, regulations); and the evolving habits, norms and aspirations of different consumer groups [12]. These interdependent and co-evolving entities combine to form economically significant and geographically extensive systems that becomes increasingly entrenched or *locked-in*, making it difficult for technologies and behaviours that diverge in various ways from the dominant system (e.g. electric or fuel cell vehicles, mass transit) to become established [24,27].

The MLP aims to understand the nature, characteristics and modes of functioning of these sociotechnical systems; the sources of inertia in those systems and the processes through which transitions to different sociotechnical systems may come about. To do so, the MLP combines ideas from evolutionary economics (e.g., variation and selection, path dependence, lock-in), science and technology studies (e.g. actor-networks, social construction of technology) and various traditions within sociology (e.g. structuration, social practices, social expectations). Informed by a series of historical case studies [e.g. 20,28,29,30], the MLP explains radical change as the result of interactions between three levels, namely: the *system* itself which may be encountering internal difficulties (or more specifically the rules and norms that guide the actors in the system, termed the '*sociotechnical*

regime’); the ‘*niches*’ in which radical innovations are being developed; and the exogenous socio-economic ‘*landscape*’ that is imposing pressures upon the system. These are briefly elaborated below:

- *Regime*: As indicated, the incumbent *sociotechnical system* refers to the dominant technologies, infrastructures, industries, supply chains and organisations associated with delivering a particular societal function. The actions of the social groups that create and reproduce these systems are influenced by rules, shared meanings, rules of thumb, routines and social norms. These more intangible elements are collectively termed the *sociotechnical regime* [18,20]- although as discussed in Section 4, there is ambiguity and inconsistency in the use of these terms. The regime is claimed to provide orientation and coordination to the activities of different social groups which, together with the social relationships between these groups, contribute to the stability of the sociotechnical system. Innovation in existing systems is mostly incremental and path dependent, owing to ‘lock-in’ effects such as sunk investments, economies of scale, vested interests and entrenched social norms. Taken together, these features make sociotechnical systems stable and resistant to change. However, over time it is possible that *tensions* will build up within a system that are difficult to resolve through incremental change and which begin to threaten its stability. For example, the car-based and oil-based transport system may be threatened by growing congestion and worsening urban air quality.
- *Niche*: At any time there are typically several emerging technologies that differ in important respects from those dominant within the incumbent sociotechnical system (e.g. battery-electric vehicles, hydrogen fuel cells, autonomous vehicles). These ‘niche innovations’ usually perform poorly compared to the established technologies, are relatively expensive and find it difficult to compete [16,18,20]. In addition, they may lack appropriate infrastructure, require changes in user practices and be obstructed by existing regulations. But such innovations may be able to gain a foothold within particular applications, geographical areas or markets, or with the assistance of targeted policy interventions. As with regimes, niche innovations are created and reproduced by social groups working with shared rules, but in contrast to the dominant regime the relevant social networks are fragile and unstable and the rules are malleable and contested - often with several competing technologies, designs and visions. Niche innovations frequently fail, but in some circumstances can gain enough momentum to stabilise their configurations, improve their performance, reduce their cost, achieve more widespread adoption and trigger changes in other system elements. This requires a growing consensus amongst relevant social groups about the appropriate configuration and market potential of the relevant innovations, together with increased access to financial, political and other resources [31,32]. Under these conditions, the niche has the potential to ‘break through’ and to challenge the existing regime.
- *Landscape*: The evolution of sociotechnical systems may be affected in various ways by the broader physical, political and economic environment, or *landscape* [18,20]. The landscape is largely beyond the control of the actors within the system, but it may influence the system through either gradual changes, such as shifts in cultural preferences, demographics, and macro-political developments, or through short-term shocks such as economic recessions. For example, fluctuations in oil prices and growing concerns about climate change are exerting pressure on the car-based transport system.

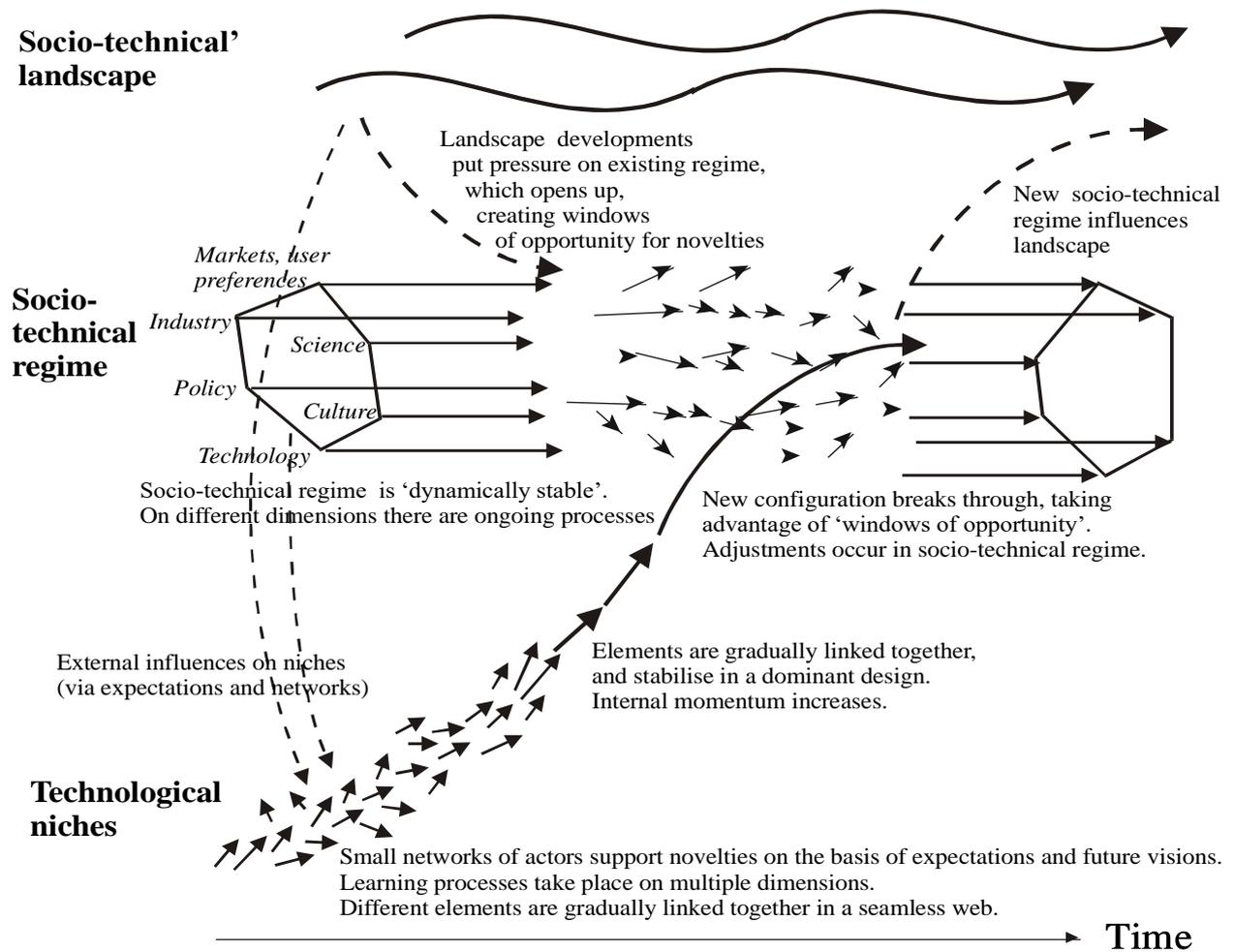
Case studies of previous socio-technical transitions² suggest that niche innovations can break through when their growing internal *momentum* combines with growing *tensions* within the existing sociotechnical system and growing *pressures* on that system from the external landscape. In combination, these create ‘windows of opportunity’ for radical change. These changes go beyond the adoption of new technologies and include investment in new infrastructures, the establishment of new markets, the development of new social preferences and the adjustment of user practices and routines. These case studies indicate how, in the context of landscape pressure and internal tensions, successful niche innovations can trigger a series of inter-related technical, economic, social and cultural changes that may eventually combine to create a new and different sociotechnical system based around a different set of core technologies (see Figure 1).

Since the initial application of this framework [20], it has been developed and elaborated in multiple ways. Although the narrative of niche-driven transitions remains dominant, the framework has been refined to incorporate a broader range of ‘transition pathways’ that differ in the nature and timing of the interactions between the three levels [34]. While the framework has informed an enormous amount of empirical research³, the bulk of this research has focused upon emerging niche innovations and the challenge of steering *future* transitions in more sustainable directions, rather than explaining the sources and dynamics of *historical* transitions [13-15,17,35]. Along the way, the framework has accommodated and attempted to synthesise a remarkably wide range of theoretical perspectives and concerns (see Section 6). But before the framework can be assessed, it is first necessary to outline the core features of critical realism.

² For example: sailing ships to steam ships [18]; propeller to turbojet aircraft [3], horse-drawn carriages to automobiles [28], mixed farming to intensive pig husbandry [33]; and steam to electric power in factory organisation [30])

³ For example, by May 2017 Google Scholar had recorded over 2800 citations to one of the foundational papers [2].

Figure 1: Multilevel perspective on sociotechnical transitions



Source: [2]

3. Critical realism

First developed by Bhaskar in the 1970s [7,8], critical realism⁴ is an influential philosophy of the natural and social sciences that has informed empirical studies in a variety of areas [37-46]. As a philosophy of science, critical realism cannot be used to assess the validity of particular theoretical claims, but it can be used to evaluate the ontological and epistemological assumptions underlying those claims and the appropriate methodologies for investigating them. Adherents argue that critical realism offers a more persuasive account of the nature of reality (ontology) and the status of knowledge claims about that reality (epistemology) than do competing philosophies of science (Table 1) [47]. Owing to lack of space, this claim will not be defended here (readers should refer to Bhaskar's original texts [7,8] and subsequent elaborations by other authors [47-50]). Instead, the subsequent sections will focus on the *consistency* between critical realism and the MLP.

⁴ This section describes the 'classic' critical realism developed by Bhaskar in his first two books [7,8]. Bhaskar subsequently developed 'dialectical' and 'transcendental' critical realism, but these ideas are far less accessible and have correspondingly proved far less influential [36].

Table 1 Competing philosophies of social science

| | Positivism | Interpretivism | Critical realism |
|--------------|--|---|--|
| Ontology | Independent and objective reality Causality indicated by constant conjunctions of empirical events | Socially constructed reality Multiple realities possible | Objective, stratified reality consisting of surface-level events and real entities with particular structures and causal properties |
| Epistemology | Knowledge generated by discovering general laws and relationships that have predictive power Emphasis on prediction | Knowledge generated by interpreting subjective meanings and actions of subjects according to their own frame of reference Emphasis on interpretation | Retroduction used to create theories about the entities, structures and causal mechanisms that combine to generate observable events Emphasis on explanation |
| Methodology | Quantitative methods, such as experiments, surveys and statistical analysis of secondary data | Qualitative methods , such as ethnographies and case studies | No preference for a particular method - choice depends upon the research question and the nature of the relevant entities and causal mechanisms. Mixed methods encouraged. |

Source: Based on [51]

The following summary of critical realism is based upon the accessible introductions by Sayer [48], Collier [47], Popara [49], Elder Vass [50] and Danermark *et al* [37]. The original motivating question for Bhaskar was “what must the world be like for science to be possible?” [7]. His answer was that there must be an independently existing world of *entities* that have *causal powers and liabilities*, or more generally, *causal properties* [7,47]. When these causal powers and liabilities are triggered they act in combination to create *events*, some of which we observe. The objective of science is to uncover the nature and structure of these entities, to identify and explain their causal properties and to use this understanding to explain particular events in terms of contingent combinations of entities and properties. Critical realism accepts that scientific knowledge is provisional, fallible and historically relative (i.e. it accepts epistemic relativism), but nevertheless argues that knowledge can progress and that scientific methods can provide grounds for choosing between competing claims (i.e. it rejects judgemental relativism) [48]. Critical realism applies to both the natural and social sciences, although the differences in the nature of the relevant entities leads to corresponding differences in the status of knowledge claims and the appropriate choice of research methods [7,8].

A core distinction within critical realism is between the *real*, the *actual* and the *empirical* [47,48]. The *actual* is those events that occur in the world, while the *empirical* is the subset of events that are actually observed. Lying behind these events is the domain of the *real* which consists of entities of various forms. These entities may be physical (e.g. organisms, minerals), social (e.g. families, organisations, markets) or cultural (e.g. languages, ideologies) and they may or may not be directly

observed - although to support claims of their existence, their *effects* must be observed. Individual entities have particular *causal powers* (the capacity to act in certain ways) and particular *liabilities* (the susceptibility to particular types of change) as a consequence of their internal structure. So for example, water has the power to quench a fire, aircraft have the power to fly, a market has the power to make efficient use of resources and so on.

Individual entities are wholes formed from a set of parts (i.e. other entities) that are related, or *structured*, in a particular way [48,50]. This structure ensures that the entity persists for a period of time, as well as endowing it with its unique causal properties. So for example, a university is formed from a number of other entities, both material and social (e.g. departments, academics, buildings, equipment, legal frameworks), whose structural relationships endow the university with the power to recruit staff, raise finance, conduct research, teach students and award degrees. In turn, these constituent entities are also internally structured and have their own causal properties.

The relationship between two or more entities may either be *necessary* or *contingent*. For example, there is a *necessary* relationship between a tenant and a landlord, since a person or organisation cannot be a tenant in the absence of a landlord [48].⁵ In contrast, although the personal characteristics of the landlord may affect the tenant in various ways, they are a *contingent* feature of their relationship [48]. Structure may then be defined as the set of *necessary* relationships between the constituent parts of an entity.

When actualised, the causal properties of an entity will *tend* to bring about certain events [48]. For example, when water is thrown upon a fire it will tend to put it out. But *whether* particular causal powers are actualised, and whether or not they bring about particular events, will depend upon a variety of other, contingent conditions - such as the intensity of the fire, the strength of the wind, the flammability of the relevant materials, and so on. Depending upon the circumstances, the same causal mechanism may lead to different events (e.g. the fire may or may not be quenched), and the same event may result from different causal mechanisms (e.g. the fire may be quenched by CO₂ rather than water).

Events in the world are typically the net result of the simultaneous operation of multiple causal mechanisms. Hence, an invariant association between particular causal mechanisms and particular types of event may only be expected under rather special conditions - namely when the relevant entities and mechanisms remain stable, together with the conditions under which those mechanisms operate. The experimental method in natural science aims to create such conditions and therefore to isolate the operation and to identify the effects of individual causal mechanisms. But such conditions are difficult to reproduce in the social world: first, because social entities and their associated causal properties are prone to change (e.g. people learn and change their behaviour) and second; because the contextual conditions influencing events are difficult or impossible to control (for). Hence, regular associations between underlying causal mechanisms and particular types of event are likely to be much less common in the social world. We may, however, observe *partial* regularities over more limited periods of time (such as the inverse relationship between the price of a good and the quantity

⁵ The relationship may not be symmetric however: for example, it is possible to be a landlord in the absence of a tenant.

sold within a market) which, when present, can assist in the identification of causal mechanisms [40,52,53].

These considerations lead critical realists to reject philosophical frameworks that understand causality as a regular succession of empirical events ('if A then B'). Not only are such regularities relatively uncommon (especially within the social world), reliance upon them reduces our understanding of causality to the level of the empirical, rather than the real. Causality should instead be understood as an inherent property of entities, deriving from their internal structure and creating a *tendency* to produce particular outcomes. The identification of empirical regularities (e.g. through a regression model) may provide evidence for the operation of particular causal mechanisms in particular circumstances, but does not *explain* the mechanisms involved. Nor is the identification of such regularities a necessary precondition for causal explanation (although they certainly help) [38]. Instead, research methods such as case studies and ethnography may be more appropriate for uncovering the complex and contingent mix of entities and mechanisms that together explain particular events [37,48]. But whatever methodology is employed, the primary goal of science should be *causal explanation*.

A central theme of critical realism is *emergence*. Entities are structured, and those structures are nested within other structures. Some of the causal properties of entities *emerge* from structured relations between their constituent entities, but are not possessed those constituents individually. To take the most commonly cited example, the power of water to quench fire emerges from the causal powers of hydrogen and oxygen, but is not reducible to them. Similarly, the power of a landlord to extract rent from a tenant emerges from the structural relationship between the two, and is not reducible to the characteristics of the individuals involved. While entities may have some properties that are simple aggregations of the properties of their constituent elements (e.g. the mass of water is reducible to the masses of hydrogen and oxygen), the definition of entities relies upon the existence of *emergent* causal properties that in turn derive from the necessary, structural relationships between their constituent parts and the interactions between those parts. Critical realism, therefore, is critical of reductionism in general and 'methodological individualism'⁶ in the social sciences in particular. While reductionist explanations may sometimes be appropriate, they overlook the possibility of emergent causal properties. Critical realism further claims that emergent properties may 'downwardly influence' entities at a lower level. So for example, in carrying out a conversation a person is influenced by the signification, grammatical and other rules that emerge from the higher level entity of language.

As can be seen from the above examples, critical realism is equally applicable to the behaviour of natural and social entities, but these also differ in important ways. In particular, social entities are bounded in space and time and their existence depends upon the activities of the people that they govern [8]. The latter, in turn, must have conscious or tacit understandings of the meaning and functioning of the relevant social entity (e.g. the English language, the university, the state) [48-50,55]. Critical realists have a distinctive perspective on *social structure*, although different authors provide different interpretations of this term [49,50,55-57]. A common theme is that social entities have emergent causal properties that derive from the necessary relations between the people (or social positions), artefacts and shared ideas of which they are comprised but which are mediated through

⁶ Described by Popper [54] as follows: "... All social phenomena, and especially the function of all social institutions, should always be understood as resulting from the decisions, actions, attitudes etc., of human individuals, and that we should never be satisfied by an explanation in terms of so-called 'collectives...'"

individual agency [50]. These social relations shape but do not determine the interests, resources, understandings and expectations of the constituent actors; and thereby their actions. The resulting structured interactions give the social entity causal powers - such as the power of a university to award degrees, or the power of an orchestra to play a symphony [50,58]. Social entities therefore enable, constrain and motivate the actions of individuals and are in turn either reproduced or modified by those actions. So for example, in choosing particular political strategies, a lobbyist will be influenced by the distribution of rights, obligations, interests and resources inherent in the relational structure of a capitalist market economy, but if her strategies are successful they may change the structure of that economy [59].

Having summarised the core elements of both the MLP and critical realism, we can now examine the degree of consistency between the two. This will be achieved in two stages: first, by examining the *ontological* status of sociotechnical systems; and second, by examining the *epistemological* status of claims about those systems together with the associated research *methodologies*. This analysis uncovers a number of tensions, including: between systems and regimes; between heuristics and explanations and between necessity and contingency.

4. Sociotechnical ontology

Boundaries and properties

The central constructs of the MLP are the sociotechnical system and the associated sociotechnical regime, since niches and landscapes are defined in relation to those systems/regimes. A critical realist interpretation of the MLP could be that sociotechnical systems constitute distinct entities, emergent from lower-level entities and with their own causal powers and liabilities. Sociotechnical systems consist of multiple, lower-level entities (e.g. firms, technologies, infrastructures) that are necessarily related in particular ways. These constituent entities, in turn, have their own causal powers and liabilities. However, relations and interactions between these constituent entities allow the system to function effectively as a whole and provide it with causal properties that would not exist in the absence of those relations and interactions.

Whether this interpretation would be accepted by MLP researchers is unclear. Geels, for example, states that "... the multilevel perspective is not an ontological description of reality but an analytical and heuristic framework to understand technological transitions..." [18] (see Section 5). Also, it is unclear as to which of the properties of sociotechnical systems (e.g. stability, inertia) should be considered emergent and which should be considered as simply the aggregate outcome of one or more lower-level mechanisms - such as increasing returns. For example, researchers using tools such as systems dynamics or agent based modelling have shown how complex, aggregate patterns (including phenomena such as path dependence and tipping points) may result from the interaction of constituent entities following relatively simple rules [26,60].⁷ Outcomes such as these are sometimes termed 'pattern' emergence to distinguish them from the 'ontological' emergence required for the definition of a social entity [62]. Since such reductionist explanations may be sufficient

⁷ For example, in a classic study, Schelling [61] showed how extreme levels of racial segregation could result from individuals exercising relatively 'mild' preferences about neighbourhood choice.

to explain observed outcomes, claims for emergent properties need to be demonstrated rather than assumed.

For the ontological status of sociotechnical systems to be adequately defended, it would be necessary to identify: the constituent *parts* (entities) of the relevant system; the necessary *relationships* between those parts; the emergent causal *properties* of the systems; the *processes* through which the constituent parts and relationships produce those causal properties; and the processes through which the systems become established and are maintained [50]. This in turn would require a clear definition of the societal *functions* that individual systems fulfil. But such a systematic approach is very challenging and rarely achieved - and the existing MLP literature falls short in a number of respects.

One fundamental problem is that *boundaries* of individual sociotechnical systems and the *societal functions* they fulfil are typically left rather vague. For example, does the car-based transport system deliver the societal function of mobility, or car-based mobility or accessibility to particular destinations? Both mobility and accessibility are also delivered by other technologies and systems that share many elements with the car-based transport system, but also differ from it in important ways. Bus transport, for example, also requires a road network, together with associated rules (e.g. highway code) and organisations (e.g. highway maintenance) and is equally reliant upon the global oil industry and associated infrastructures, together with the knowledge and skills associated with motor manufacturing. So should bus transport be considered as part of the sociotechnical system of automobility, or a subsystem or a separate system? Similarly, cycle transport shares the road network together with the rules and norms of road use, and the latter also govern the interactions between cars and cycles. Hence, there may be nested and overlapping sociotechnical systems in different areas. But the criteria for identifying whether particular entities should be included or excluded from a system; whether particular relationships are necessary or contingent to the functioning of that system; and whether particular causal properties should be attributed to that system, a subset of that system or to something else remains rather poorly specified. For example, the oil industry is necessary for the functioning of car-based transport system and is also affected by actors within that system. But it is not clear whether it should be considered part of the automobility system or part of the broader landscape.

In a similar manner, a sociotechnical transition may transform some parts of a system (e.g. industrial supply chains, knowledge and skills associated with engine manufacture) while leaving many other parts unchanged (e.g. road networks, highway codes, user practices). At the same time, technological and social changes may drive transitions within several systems simultaneously (e.g. the use of fuel cells for both car and bus transport, or the use of self-driving technologies for all forms of transport) and subsystems that are already well-established (and hence not niche) may gradually displace 'higher level' systems (e.g. mass transit displacing car travel). While such complexity could be considered an inherent feature of the social world, the looseness of the 'sociotechnical system' concept makes the choice of boundaries appear rather arbitrary - thereby potentially reducing the MLP's explanatory power. This has implications, for example, for evaluating whether properties such as stability, resilience and inertia should be considered 'ontologically emergent' properties of a sociotechnical system, or merely 'pattern emergent' outcomes of a limited number of lower-level mechanisms, such as increasing returns. If the latter is the case, the concept of a sociotechnical system may not be necessary for causal explanation.

Systems and regimes

A more fundamental ambiguity lies in the distinction between a sociotechnical system and a sociotechnical regime. While many authors use these terms interchangeably, Geels and others [14,20,33,63,64] draw a distinction between the two:

“...*System* refers to tangible and measurable elements (such as artefacts, market shares, infrastructure, regulations, consumption patterns, public opinion), whereas *regimes* refer to intangible and underlying deep structures (such as engineering beliefs, heuristics, rules of thumb, routines, standardised ways of doing things, policy paradigms, visions, promises, social expectations and norms)...” [63]

“... The sociotechnical regime forms the ‘deep structure’ that accounts for the stability of an existing sociotechnical system. It refers to the semi-coherent set of rules that orient and coordinate the activities of the social groups that reproduce the various elements of sociotechnical systems... Examples of regime rules are cognitive routines and shared beliefs, capabilities and competencies, lifestyles and user practices, favourable institutional arrangements and regulations, and legally binding contracts...” [63]

The first quote is not wholly satisfactory from a critical realist perspective since it partly defines sociotechnical systems in terms of *measures* of things (e.g. market shares, public opinion) rather than constituent *entities* (e.g. firms, institutions). Both quotes define sociotechnical regimes in terms of underlying *rules*, but some of these rules (e.g. legally binding contracts) appear more ‘tangible’ than others (e.g. cognitive routines) and regulations are defined as part of the system in the first quote and part of the regime in the second (although both quotes are from the same paper). The focus on rules can be traced back to Nelson and Winter [65] who highlight how the cognitive routines of engineering communities encourage incremental innovation along particular trajectories (‘technological regimes’). Rip and Kemp [66] and Geels [18-20] widen this concept to include the rules that guide the activities of the other social groups associated with a technology - such as users, policymakers, financiers and suppliers - thereby renaming the concept ‘sociotechnical regimes’. However, the distinction between tangible elements (systems) and intangible rules (regimes) is not applied consistently within the MLP. Instead, sociotechnical regimes are sometimes defined as comprising three interlinked (tangible and intangible) components, namely:

1. physical *artefacts*, such as machines, materials and infrastructures;
2. social *groups*, such as engineers, firms, suppliers, universities, users and policymakers; and
3. intangible *rules*, such as regulations, standards, cognitive routines and social norms [20,30].

This definition effectively subsumes the system within the regime. It is not clear, therefore, whether the ‘semi-coherent set of rules’ *defines* a sociotechnical regime that in turn *structures* a sociotechnical system, or whether the rules form *part* of a sociotechnical regime that also *includes* the sociotechnical system. But in either case, these rules are said to inform and coordinate the activities of the different social groups [18,20]. Building upon Scott [67], Geels [20] helpfully distinguishes between regulative, normative and cognitive rules (Table 2) and shows how these reinforce one another. For example, the enforceable laws regarding road use reinforce the social norms regarding considerate driving. But while it is often claimed that “...the rules of sociotechnical regimes account for the stability and lock-in of sociotechnical systems...” the *material* features of sociotechnical systems (e.g. road

infrastructures, oil pipelines, garages) appear an equally important source of inertia. Hence, it would be more plausible to argue that the stability of sociotechnical systems derives from alignments and inter-linkages within and between their constituent physical artefacts, social groups and intangible rules (Table 3). There is no need to give the regime (defined as rules) any priority.

Table 2 Different types of rule

| | Regulative | Normative | Cognitive |
|---------------------|---|--|--|
| Basis of compliance | Expedience | Social obligation | Familiarity |
| Mechanisms | Coercive (e.g. punishment) | Normative pressure (e.g. social sanctions) | Learning, imitation |
| Logic | Instrumentality | Appropriateness | Orthodoxy |
| Basis of legitimacy | Legally sanctioned | Morally governed | Culturally supported |
| Examples | Formal rules, laws, sanctions, protocols, standards, procedures | Values, norms, role expectations, duty, codes of conduct | Problem agendas, beliefs, bodies of knowledge, models of reality, categories, classifications, search heuristics |

Source: [20]

Table 3 Sources of stability in sociotechnical systems

| Component | Illustrative stabilising mechanisms |
|--------------------|--|
| Rules | Focus on particular types of engineering problem and solution; shared expectations; established roles and patterns of interaction; shared customs, values and norms; technical standards |
| Social groups | Interdependent relationships between different organisations; social relations and obligations; economic interests; political lobbying activities |
| Physical artefacts | Capital intensity and longevity of infrastructures; sunk investments; economies of scale; network externalities |

Source: [20]

In addition to the ambiguous definition of sociotechnical regimes, individual regimes are said to coordinate developments within several *sub-regimes* in areas such as science, technology, industry, policy, culture and markets (see Figure 1) [2,20]. Rules within these sub-regimes are said to be aligned with each other. For example, scientific and engineering knowledge about internal combustion engines (science sub-regime) is aligned with the organisation of the car industry and its associated supply chains (industry sub-regime) [20]. But the science, industry and other ‘sub regimes’ both extend to and affect multiple other sociotechnical regimes. Hence, there are overlaps and blurred boundaries between different sub-regimes as well as between different sociotechnical regimes and between regimes and systems. This creates confusion, along with the risk that causal mechanisms will be attributed to one level or to one regime, whereas in fact they belong to a different level or regime, or to the external landscape.

Structure and agency

In the same way that the regime concept can be traced to Nelson and Winter, the idea that rules provide a 'deep structure' or 'grammar' for a sociotechnical system can be traced to Giddens' structuration theory:

"... regime rules are both medium and outcome of action (duality of structure). On the one hand, actors enact, instantiate and draw upon rules in concrete actions in local practices; on the other hand, rules configure actors..." [68]

However, structuration theory has been strongly criticised by critical realists [55,56,59,69-72] as part of a larger debate within sociology about the relationship between social structure and individual agency. This vast and seemingly endless debate cannot be addressed here, but the basic differences between the critical realist and 'structurationist' perspectives are summarised in Table 4. For critical realists, social structure is an emergent causal property of social entities, deriving from the necessary relations between their constituent parts [50]:

"...We are dealing with a system of interlinked components that can only be defined in terms of the interrelations of each of them in an ongoing developmental process that generates emergent phenomena - including those we refer to as institutional structure. Emergent properties are therefore relational; they are not contained in the elements themselves and could not exist apart from them..." [69]

These relations may be between the occupants of distinct social positions which in turn define their interconnections, resources, interests and incentives (e.g. between employer and employee) [59]. Or they may be between groups of people with shared expectations about what constitutes appropriate behaviour in different situations (e.g. between cyclist and car driver). While the first of these is more 'structural', and the second more 'cultural', they may both be understood as emergent properties of social entities. For example, Elder Vass [68] uses the term 'norm circle' to refer to the group of people committed to endorsing and enforcing a specific social norm. In each case, the relevant structural (or cultural) relationships predate individual action; enable, constrain and motivate (but do not determine) that action; give predictability to that action; and are either reproduced or transformed by that action. Critical realism therefore understands social structure as something external to individuals and deriving from intentional relations between those individuals - along with relevant artefacts and symbols. Both people and structures have causal powers: the first through their agency (deployment of which requires interpretation, choice and strategy) and the second through encouraging, discouraging, enabling or constraining that agency. Neither can be reduced to the other.

This arguably 'common-sense' view of social structure is very different from that proposed by structuration theory. For Giddens, structure exists entirely in people's heads:

"... Structure is....rules and resources, recursively implicated in the reproduction of social systems. Structure only exists in memory traces, the organic basis of human knowledgeability, and as instantiated in action....." [73]

“...Structures exist in time-space only as moments recursively involved in the production of social systems. Structures have only a virtual existence....” [74]

“.....Structures are not the patterned social practices that make up social systems, but the principles that pattern these practices.....” [75]

These passages are hard to interpret, but nevertheless serve to demonstrate that Giddens’ interpretation of social structure is fundamentally different from the critical realist interpretation. The more conventional notion of social structure - namely relationships between different social groups - forms part of Giddens theory but is labelled ‘social system’ instead [59]. Giddens claims that these social systems have no causal properties of their own, but are instead ‘structured’ by the internal ‘rules and resources’ of participating actors. Causality derives not from the relationships within the social system, but from the repetitive rule-following behaviour of individuals. For Giddens, this internal, subjective behaviour is causally prior to the external reality of the social system; while for critical realists the reverse is the case (Table 4) [49,59]. Put another way, Giddens conflates structure and agency and equates the former with social practices [56,69].

Table 4 Contrasting perspectives on social structure

| Critical realism | Structuration theory |
|---|---|
| Structure is external to agents | Structure is internal to agents |
| Structure is the necessary, external relations between the constituents of larger social entities | Structure is internal rules and resources |
| Structure is objective | Structure is intersubjective |
| Social relations are prior to rule-following | Rule-following is prior to social relations |
| Behaviour is structured by social relations | Behaviour is structured by culture |

Source: [49,50]

This complex and long-standing debate is relevant here since the concept of structure as internal ‘rules’ also appears to underpin the MLP. This is evident, for example, in the distinction between tangible sociotechnical systems (*cf* Giddens social system) and intangible sociotechnical regimes (*cf* Giddens rules and resources). It is also evident in the claims that regime rules: provide a ‘deep structure’ for sociotechnical systems, should be considered analytically prior to those systems and provide the primary source of stability for those systems. As such, the problems with Giddens structuration theory carry over into the MLP.

However, the MLP is only *partially* informed by structuration theory and also incorporates ideas from a range of other areas. As a result, it is possible to interpret the empirical case studies in a way that is consistent with a critical realist view of social structure and emergent causal powers. For example, the following passage from Geels - which immediately follows a mention of structuration theory - appears entirely compatible with a critical realist ontology:

“... Human agency, strategic behaviour and struggles are important but situated in the context of wider structures. Actors interact (struggle, form alliances, exercise power, negotiate and cooperate) within the constraints and opportunities of existing structures, at the same time

that they act upon and restructure those systems.... Structures not only constrain but also enable action, i.e. make it possible by providing coordination and stability... ” [20]

In addition, the MLP is continuously evolving and more recent publications place less emphasis on structuration theory and more upon other frameworks such as institutional theory. For example, Geels *et al* [76] note some weaknesses with structuration theory and highlight the work of a leading critical realist, Margaret Archer [55,56]. Hence, there appears to be sufficient ambiguity and flexibility within the MLP to allow it to be interpreted and developed in multiple ways. Moreover, the MLP consistently emphasises the *material* nature of sociotechnical systems - something that has also been emphasised by critical realists [58,62] but is largely missing from the sociological debate on agency and structure (including Giddens). This is crucial, since the physical constraints imposed by long-lived artefacts and infrastructures provide a primary explanation for the stability of sociotechnical systems (Table 3). Nevertheless, since Giddens’ interpretation of social structure is incompatible with critical realism, it seems inappropriate to the latter to ‘complement’ the former - as Geels *et al* [76] seek to do.

In sum, while the MLP does not make strong ontological claims, there are several tensions between its implicit ontology and that of critical realism. These tensions could be reduced, however, by making a number of adjustments to the theory - such as dropping the distinction between systems and regimes. The next section will investigate whether there are similar tensions between the implicit epistemology of the MLP and critical realism.

5. Sociotechnical epistemology and methodology

MLP case studies are complex, descriptive, qualitative and multidimensional and therefore very different from the parsimonious, comparative and quantitative studies that dominate in areas such as economics. As a result the MLP provides little that would be recognised as ‘theory-testing’ by researchers in more positivist research traditions.⁸ This leads sociotechnical ideas to be resisted or neglected by such researchers, including many who work on innovation. While this tension derives in part from the MLP’s focus on highly complex processes operating over the long-term, it also reflects more fundamental disagreements about the status of social scientific knowledge, the processes through which such knowledge can be produced and the criteria by which it should be justified (i.e. epistemology). As with ontology, the implicit epistemology of the MLP has some affinities with critical realism, since both reject the core assumptions of positivism (Table 1). But there are also a number of tensions.

Heuristics and explanations

For critical realists, the objective of studying sociotechnical transitions should be to *explain* their sequence and outcomes in terms of complex and contingent conjunctions of entities, mechanisms and strategic decisions [77]. This involves conceptualising and describing the relevant entities and mechanisms and investigating how they combine to produce the observed outcomes [37]. In part, this is what MLP case studies seek to do. For example, in his study of the transition from horse-drawn carriages to automobiles, Geels’ [28] highlights a remarkably wide range of mechanisms including the increasing returns from technology adoption; political lobbying and strategic coalitions by groups with

⁸ Characterised, for example, by parsimony, the focus upon measurable variables, the search for regularities across space and time and the use of quantitative techniques [77].

shared interests (e.g. car, construction and cement companies); and path dependencies, such as gasoline cars building upon the existing fuel infrastructure for agricultural vehicles. Although these processes and mechanisms tend towards certain outcomes, there is contingency in how, when and in what way they combine, what the resulting outcomes are and how external 'landscape' changes affect those outcomes (although it is not clear whether something like suburbanisation should be considered part of the landscape or part of the transition).

However, the MLP studies do not emphasise causal explanation in the same way or to the same extent as critical realism. Frequently, the MLP is described as a 'heuristic device' - a rather ambiguous term, defined in the dictionary of sociology as "...any procedure which involves the use of an artificial construct to assist in the exploration of social phenomena" [78]. An artificial construct is not the same as the real entities and mechanisms that critical realists seek to uncover - and this difference is reflected in accounts of how the MLP is used:

".....Frameworks such as the MLP are not 'truth machines'... instead they are 'heuristic devices' that guide the analyst's attention to relevant questions and problems. Their appropriate application....help the analyst 'see' interesting patterns and mechanisms....." [9]

"... [heuristic perspectives] identify the relevant variables and the questions...All the interactions among the variables and the frameworks cannot be rigorously drawn. The frameworks, however, seek to help the analyst to better think through the problem..." (Porter [79], quoted in Geels [63])

Hence, while MLP case studies identify a wide range of causal mechanisms, the overall framework - and thereby the claims regarding the necessity of alignment between different mechanisms - appears rather loose. One consequence of this 'looseness' is that the MLP is remarkably adaptable. It has been applied to historical transitions as varied as the transition from sailing to steam ships (1780-1900) [20], the transformation of US factory production (1850-1930) [30] and the breakthrough of rock 'n' roll (1930-1970) [80]. Similarly, emerging 'sustainable' niches have been conceptualised as narrowly as car sharing [81] and as widely as renewable electricity [82]. Given the variations in spatial and temporal boundaries, the nature of the core (social or technical) innovations and the type of socio-economic context, one would expect these case studies to reveal significant differences in the nature and relative importance of different causal mechanisms. But the framework claims to account for them all. When the evidence indicates the limitations of the standard 'niche breakthrough' model outlined in Section 2 (Figure 1), the MLP is modified to accommodate: for example by postulating alternative transition pathways (e.g. transformation, reconfiguration, technological substitution, de-alignment/re-alignment, step-wise adjustment) [30,34], or by highlighting variations and linkages between different spatial scales [83]. Hence, the MLP is neither compared to nor tested against other theories, but instead continuously elaborated to accommodate evidence from different case studies. This would appear to make it closer to a heuristic device, or to a loose organising framework, than to an explanatory theory - with causal explanation resting instead upon 'lower-level' mechanisms such as path dependencies and increasing returns. But if that is the case, it weakens the argument that a sociotechnical system should be considered an emergent and causally significant entity that 'aligns' different processes, and that the interactions between niche, regime and landscape are a necessary condition for a transition to occur.

Necessity and contingency

One way of understanding the MLP is to consider how it employs the different modes of scientific inference summarised in Table 5 [37]. *Deduction* and *induction* are the most familiar, but are insufficient for scientific practice since the former provides no knowledge of reality beyond the initial premises and the latter provides no knowledge of underlying structures and mechanisms. They must therefore be supplemented by *abduction* and/or *retroduction* - which aim to reinterpret empirical observations in the context of more general ideas:

“.....Abduction is the process of forming an explanatory hypothesis and is the only logical operation which introduces any new idea....Deduction proves that something must be; Induction shows that something actually is operative; Abduction merely suggests that something may be...” [84]

Table 5 Modes of scientific inference

| | Deduction | Induction | Abduction | Retroduction |
|-----------------|--|---|--|--|
| Structure | Deriving logically valid conclusions from given premises | Deriving universally valid conclusions about a population from a number of observations | Interpreting and re-contextualising phenomena within a conceptual framework or set of ideas. | Reconstructing the conditions for the observed phenomena to be what they are. |
| Issue | What are the logical conclusions of the premises | What factor(s) common to observed entities are also true of a larger population | What meaning is given to something interpreted within a particular conceptual framework | What qualities must exist for something to be possible |
| Strength | Guides logical derivations and assessments of validity | Guides empirical generalisations | Guides interpretation of the meaning of events in relation to a larger context | Guides interpretation of underlying structures and mechanisms that cannot be directly observed |
| Limitations | Does not say anything new about reality beyond what is in the premises | Risk of drawing the wrong conclusion (black swans), unable to produce knowledge of underlying structures and mechanisms | No fixed criteria to assess the validity of the conclusions | No fixed criteria to assess the validity of the conclusions |
| Required skills | Logical reasoning ability | Statistical ability | Creativity and imagination | Ability to abstract |

Source: [37]

The MLP relies primarily upon *abduction* - namely, reinterpreting a set of empirical observations in the light of particular a theoretical framework, with the aim of discovering connections and relations between those observations [37]. This is similar to a doctor inferring the presence of the disease from a group of symptoms, but provides no ultimate way of deciding whether the framework is valid. While a doctor may consider several possible diseases, empirical studies using the MLP consider only a *single* overarching framework, but with variations in the relevant processes and the way in which they combine. Relatively little use is made of deduction or induction.

In contrast, critical realism places greater emphasis on *retroduction* – a term that, along with abduction, was first introduced by Pierce [37,84]. Although there is considerable ambiguity in the use of these terms, their Latin roots (*ab* = leading away from, *retro* = deliberately leading backwards) indicate that: "... retroduction is a deliberate and recursive process involving more than the making of an abductive inference..." [85]. Within critical realism, retroduction is interpreted as: a) taking a set of empirical observations and proposing hypothetical mechanisms that, if they existed, would generate or cause those observations; and b) choosing between these mechanism (or identifying the most likely combination of mechanisms) based on their ability to describe the necessary conditions for the observed phenomena [8,39]. Precisely *how* this should be done is inadequately discussed within the critical realist literature, which tends to be much stronger on ontology than on epistemology and methodology.⁹ But it commonly involves asking 'characteristically realist questions' such as: What makes X possible? What properties must exist for X to be what it is? What does the existence of this object or practice presuppose? Could object A exist without B? [48]. A key feature of this process is the assessment of whether particular mechanisms are *necessary* to explain the observations or merely *contingent* to those observations [48].

This emphasis on necessity and contingency appears to be lacking within the MLP, which exhibits a tendency to include an increasing number of mechanisms and ideas within the overarching framework. This is evident in the multiple extensions and modifications to the MLP and in the numerous proposals for 'enriching' the MLP with different theoretical ideas. The MLP began life as a highly ambitious synthesis of evolutionary economics, science and technology studies, structuration theory and neo-institutional theory [2], but has since been supplemented (or proposed to be supplemented) with ideas from political economy [87], political ecology [88], political science [89], reflexive governance [90], multilevel governance [91], cultural sociology [92], discourse analysis [93], geography and regional studies [83,94], social movement theory [95], dynamic capabilities [96], ambidextrous organisations [97] and numerous other areas.

There are drawbacks to this trend. First, the breadth of ideas is sufficiently wide that only a particularly talented researcher could hope to employ even a subset of them within a single empirical study. Second, the ratio of theoretical propositions to available evidence is likely to be unworkable, particularly when relying solely upon secondary data. Third, the trend to add to rather than subtract from the framework neglects the possibility that many processes and mechanisms could be of secondary or no importance in particular transition processes, and may therefore be ignored in those cases. Fourth, the inclusion of an increasing number of theoretical ideas complicates the validation of individual propositions. As Kirser observes: "... It is very difficult to test the validity of a narrative containing loosely connected bits of arguments from a variety of theories..." [98]

As an example, consider Geels [30] account of the electrification of US factory production, which involved the stepwise integration of a series of innovations in machine tools, building materials,

⁹ Reference is commonly made to choosing between theories on the basis of their relative 'explanatory power', but this criteria has proved difficult to define and operationalise [86]. For example, Bhaskar provides the rather vague suggestion that: "... A theory T_c is preferable to a theory T_d ... provided that T_c can explain under its descriptions, almost all the phenomena that T_d can explain under its descriptions, plus some significant phenomena that T_d cannot explain..." [7].

materials handling technologies, power generation, power distribution, lighting and other areas. As with most MLP studies, this is a richly descriptive account of multiple developments at the niche, regime and landscape levels, but gives little consideration to whether particular events and processes were *necessary* for the transition to occur. For example, it could be argued that several of the highlighted developments - such as the professionalization of engineers, laissez-faire economic policies, cultural enthusiasm for electricity, the use of electric trams in cities, the rise of the 'efficiency' movement - were *secondary* developments and hence not necessary for the transition to occur. But Geels' narrative provides no way of assessing the necessity or contingency of those events and processes, or whether one should be considered more important than another.

Methods for dealing with such limitations are widely used within the social sciences [99], but not within transition studies. One approach is to develop *counterfactuals*, with the aim of assessing whether the absence or modification of a particular event or process would have led to a significantly different outcome. Although such exercises are necessarily hypothetical, much can be learned by systematically thinking through the theoretical and empirical issues involved [37,100].¹⁰ A key difficulty with developing counterfactuals for MLP case studies, however, is that causality is assumed to result from multiple mechanisms and events that combine in different ways over very long periods of time. This combination of interdependence and sequence makes counterfactuals hard to construct [99].

An alternative approach would be to *compare* two or more case studies: for example, investigate the electrification process in another context where particular conditions or processes were not present or in a context where they were present but the outcomes were different [101,102]. Although most comparative methods derive from positivist research traditions, their use is compatible with critical realism [40,77,100,103]. But again, since the geographical and temporal scope of sociotechnical transitions is greater than in most social scientific research, the application of comparative methods is challenging. One could potentially conduct cross-country comparisons, but the number of relevant differences at the niche, regime and landscape levels could easily make this unworkable.

A third approach would be to investigate the potential for agent-based or system dynamic *modelling* of transition processes [104]. Although these are reductionist tools, they can also incorporate structural factors that enable and constrain behaviour, together with learning processes. Hence, these could potentially deliver useful insights into the dynamics of transitions, including whether bottom-up processes are sufficient to explain observed outcomes. But once again, the complexity, scope and duration of sociotechnical transitions present a challenge - and more generally, stretch the bounds of feasible causal explanation.

Processes and narratives

Another way of understanding the MLP is to view it as a 'process' rather than a 'variance' theory (Table 6). This distinction derives from the work of organisational theorists such as Poole *et al* [105] and Abbott [106]:

¹⁰ Fearon argues that: "... the common condition of too many variables and too few cases makes counterfactual thought experiments necessary means for justification of causal claims..." [101].

"...There are two ways of seeing...historical processes more generally. One focuses on stochastic realisation and aims to find causes; the other focuses on narratives and aims to find typical patterns..."[106]

The second of these approaches has influenced the MLP:

"...the MLP employs 'process theory' as explanatory style rather than 'variance theory'....Process theories do not explain variance in the dependent variable as 'caused' by independent variables, but instead explain outcomes in terms of event sequences and the timing and conjunctures of event-chains.....Depending on the research topic and question, these can be micro-events such as moves and counter-moves by actors, or they can be macro-events" [63]

Table 6 Process versus variance theories

| Variance approach | Process approach |
|--|---|
| Fixed entities with varying attributes. Variables do the acting | Entities participate in events and change identity over time. Actors do the acting |
| Attributes a single meaning over time | Entities, attributes and events may change in meaning over time |
| Time ordering among independent variables is immaterial | Time ordering of events is critical |
| Generality depends on uniformity across contexts (laws) | Generality depends on versatility across cases (variations within overall patterns) |

Source: [105,107]

Process theory sees the world as comprised of 'entities' that participate in 'events', although the interpretation of these terms may differ from critical realism [105,107]. Explanation then depends upon identifying critical events and conjunctions of events. The focus is on temporal sequences - how one event leads to and influences subsequent events. But this implies that process theory focuses upon the *empirical* level rather than *real* structures and mechanisms. Events are relevant to causal explanation, but for critical realists a focus upon events alone is insufficient. For example, the introduction of supportive regulations (an event) may have accelerated the diffusion of cars, but to fully understand and explain this event (why did it happen?) and its consequences (why did it have these results?), it is necessary to dig deeper and identify the nature and mode of operation of the underlying structures and mechanisms - such as the motivations of different interest groups and the processes of coalition formation and lobbying. As Lawson notes:¹¹

".....the world is composed not only of 'surface phenomena' such as skin spots, puppies turning into dogs, and relatively slow productivity growth in the UK, but also of

¹¹ Similarly, Popora observes: "... Critical realism does not completely rule out talk of events causing other events. In the event that the baseball, flying through the air, breaks a window, it could be said that the one event caused the other. But more fundamental than events are the ontological particulars involved....and their causal properties. It is the hardness of the ball, its projectability, and its momentum that gives it the power to break, and the brittleness of the window that disposes it to breaking... In each case the causal powers of the particular derive from its essential properties which in turn derive from its internal structure..." [49]

underlying and governing structures and mechanisms such as ... viruses, genetic codes and the British system of industrial relations" [40]

Indeed, despite the influence of process theory, the MLP case studies do highlight multiple interacting causal mechanisms. The problem is more the explanatory status of these *vis a vis* event sequences and the overarching framework – with the latter appearing to take priority.

The MLP has also been termed a form of ‘narrative explanation’ [63,100,106,108] - a term used within historical sociology that has similarities with process theory:

"... narrative explanations take the form of an unfolding, open-ended story fraught with conjunctions and contingency, where what happens, an action, in fact happens because of its order and position in the story. Narrative therefore permits a form of sequential causation that allows for twisting, varied and heterogeneous time paths to a particular outcome ..." [100]

Narrative explanations combine description with interpretation, but their informality can make it very difficult to assess either the significance of different events or the comprehensiveness of the account. This problem can be mitigated through the use of more formal techniques such as event-sequence analysis [109,110], but these still focus upon events rather than underlying mechanisms. An alternative is event-structure analysis which "... forces the analyst to replace temporal order with her or his expert judgement or knowledge about causal connections..." [100]. However, these formal techniques have not been applied to transition studies and the complexity of the processes involved would make this difficult to do. Instead, causality is sought in the overall ‘plot’ provided by the MLP:

".....To develop causal narratives, explanations need be guided by ‘heuristic devices’ such as conceptual frameworks that specify a certain plot....The multi-level perspective provides such a plot for the study of transitions....Although the specific event sequences of each (transition) are different, process theories such as...the MLP can claim versatility or generality when they are able to identify recurring causal patterns....." [63]

"....In process theory, the generality of explanations depends upon their versatility, the degree to which they can encompass a broad domain of developmental patterns without modification of their essential character. The broader its domain (the greater the variety of cases, contacts, events and patterns the theory can adapt to), the more general the explanation...." [76]

In this formulation, the success of an empirical narrative lies not so much in the identification of operational causal mechanisms, but in the extent to which it can be interpreted in the light of a highly versatile theoretical framework that provides a ‘guiding plot’. But this provides no confidence that the plot is correct or that the causal mechanisms operating in particular cases or at particular points in time have been adequately identified and understood. Using versatility as a criterion for success creates the risk that the theory simultaneously explains everything and nothing. In practice, one would expect social entities and practices to be bounded in space and time and dependent upon ideas, institutions and physical structures that have only limited duration. Transitions entail structural changes both within and between social entities, so the relevance and relative importance of different causal mechanisms may be expected to change over time and between different situations. Good explanations may therefore be complex, contingent and specific, rather than universalising.

In sum, the implicit epistemology of the MLP has more in common with critical realism than with positivism, but there are some important tensions between the two. As with the ontological tensions discussed in Section 4, these derive as much from the ambition of the MLP to explain extremely complex processes that unfold over many decades as they do from its reliance upon particular assumptions or methodological tools. And as with the implicit ontology of the MLP, there may be sufficient ambiguity and flexibility in the framework to accommodate adjustments to make it more compatible with critical realism.

6. Summary

This article has sought to identify the foundational assumptions of the MLP and to assess their consistency with critical realism. In contrast to most studies in this area, the aim has not been to 'enrich' the MLP with new theoretical ideas, or to apply the MLP to a particular empirical topic, but instead to draw attention to the strengths and weaknesses of its underlying assumptions. This has been achieved by comparing the implicit ontology and epistemology of the MLP to that endorsed by critical realism, and by making some suggestions on how the tensions between the two could be reduced.

With regard to ontology, the MLP has been interpreted as claiming that sociotechnical systems represent social entities with emergent causal properties. But an adequate defence of this claim would require greater clarity about: the empirical boundaries of different sociotechnical systems; whether particular components, relationships and properties are necessary or contingent features of those systems; and whether particular causal properties are emergent features of those systems or simply the patterned outcome of 'lower-level' mechanisms - such as increasing returns. It would also be necessary to drop the distinction between system and regime, since this is confusing, ambiguous, and based in part upon an interpretation of social structure that appears incompatible with critical realism. Instead, it would be simpler to abandon the concept of sociotechnical regimes altogether and to refer solely to sociotechnical systems. The necessary relations between the constituent entities of these systems would then be sufficient to explain their associated causal properties.

With regard to epistemology and methodology, both the MLP and critical realism share a rejection of the core assumptions of positivism, including the priority given to quantitative methods. But the application of the MLP creates a number of difficulties, including: a) the use of theory as a heuristic device rather than a causal explanation; b) the ambition to develop an extremely versatile framework rather than testing competing theories; c) the tendency to incorporate an increasing number of theoretical ideas, while at the same time paying insufficient attention to the necessity or contingency of particular mechanisms or events; d) the reliance upon single, historical case studies with little or no use of counterfactuals or comparative methods; e) the influence of 'process theory' that emphasises empirical events rather than underlying structures and mechanisms; and f) the neglect of 'reductionist' methodologies such as agent-based and systems dynamic modelling that could potentially offer useful insights into transition processes.

Taken together, these conclusions suggest that research employing the MLP could benefit from more critical reflection upon core assumptions, rather than further theoretical elaboration and that empirical work could benefit from a wider range of research methods. The necessity of alignments

between different mechanisms and processes needs to be demonstrated rather than assumed, together with the value of incorporating additional theoretical ideas. The goal of developing a versatile and widely applicable framework needs to be questioned; instead, the objective should be to explain the particular processes operating in particular situations. And if subsets of processes are considered sufficient to explain particular outcomes, the door may be opened to more focused studies using more limited range of theoretical ideas that provide more scope for validation.

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