University of Sussex Business School

Expected at Level 4	Poor Below 35%	Insufficient 35% - 39%	Satisfactory 40% - 49%	Good 50% - 59%	Very Good 60% - 69%	Excellent 70% - 85%	Outstanding Above 85%
Knowledge & Understanding Understanding of principles, concepts, theories, and terminology.	You showed very little		You showed sufficient to pass	You showed a good level		You showed an excellent level	You showed an outstanding level
Appropriate use of relevant theories, concepts and/or techniques from module content to solve/explain familiar scenarios.	You showed very little	You did not show quite enough	You showed sufficient to pass	You showed a good level	You showed a very good level	You showed an excellent level	You showed an outstanding level
Critical Thinking Identification of principles and concepts underlying theoretical frameworks or approaches, identifying their strengths and weaknesses.	You showed very little	You did not show quite enough	You showed sufficient to pass	You showed a good level	You showed a very good level	You showed an excellent level	You showed an outstanding level
Reading & Research Correct referencing and use of reliable sources of information.	You showed very little	You did not show quite enough	You showed sufficient to pass	You showed a good level	You showed a very good level	You showed an excellent level	You showed an outstanding level
Presentation & Style Accurate and effective communication with structured and coherent arguments.	You showed very little	You did not show quite enough	You showed sufficient to pass	You showed a good level	You showed a very good level	You showed an excellent level	You showed an outstanding level
Teamwork Ability to work effectively within a team and recognize when factors are interfering with team performance.	You showed very little	You did not show quite enough	You showed sufficient to pass	You showed a good level	You showed a very good level	You showed an excellent level	You showed an outstanding level